Canterbury Community Power

Electric Aggregation Plan Overview

1/12/22

Presented by: Canterbury Community Power Committee

Presented to: Canterbury Residents

Adoption of Canterbury Community Power's "Electric Aggregation Plan" will allow the Town to provide energy supply and related services to Canterbury residents and businesses at lower cost than utility default service and with expanded options for renewables and innovative energy technologies.



Agenda

- 1. What is Community Power?
- 2. Community Power Coalition of New Hampshire
- 3. Canterbury Survey Results
- 4. Canterbury's "Electric Aggregation Plan"
- 5. Timeline for Canterbury Community Power
- 6. What Can Be Done NOW to Reduce Electric Bills?
- 7. Questions & Discussion

How Does Community Power Work?

New Hampshire cities, towns, and counties can join together to purchase **electric energy supply** on behalf of their residents and businesses and provide related services.







Pooled Purchasing Power for Energy Supply

- Lower electric rates based on economies of scale
- Year-round price stability

Utilities continue to **Deliver** Energy

- Own, maintain and operate power lines to ensure grid reliability
- Continue to bill customers for both energy and delivery service

Community Benefits from

Value Added Services

- Green power & time of use options
- Solar, battery storage, EV support

Benefits of Community Power



Local Control

Democratizing energy procurement to the community level



Lower Costs

MA, NY, CA and other markets have demonstrated lower rates than regulated utilities



Renewables

Build & Buy Clean
Energy
Support more local
renewables



Resilience & Innovation

New Technologies

Market Competition

Price Signals

Customer Empowerment

"Canterbury Community Power will only "launch" if it is able to offer lower energy rates than the then-current default utility energy rates."

What is the Legal Basis for Community Power?

Community Power is authorized under New Hampshire law

RSA 53-E, Re: Aggregation of Electric Customers by Municipalities & Counties.

Canterbury Electric Utility Coverage Map

- Eversource
- Unitil
- NH Electric Co-op



Key Points

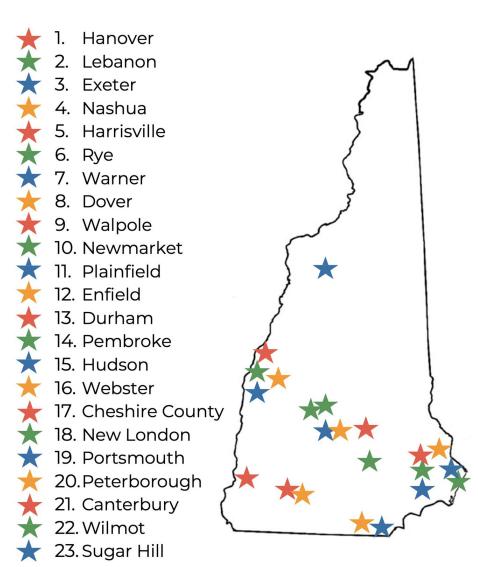
- The Canterbury Select Board, with advisory support from the Canterbury Community Power Committee, will contract for the necessary professional services and power supplies to "launch" Canterbury Community Power.
- Participation in Community Power is completely voluntary. Customers can choose to opt-out and stay with their current utility for default energy supply. Customers on competitive supply may choose to opt-in to Canterbury Community Power or stay with their current supplier.
- No cost to taxpayers. All expenses recovered through rates after launch.



2. Community Power Coalition of New Hampshire

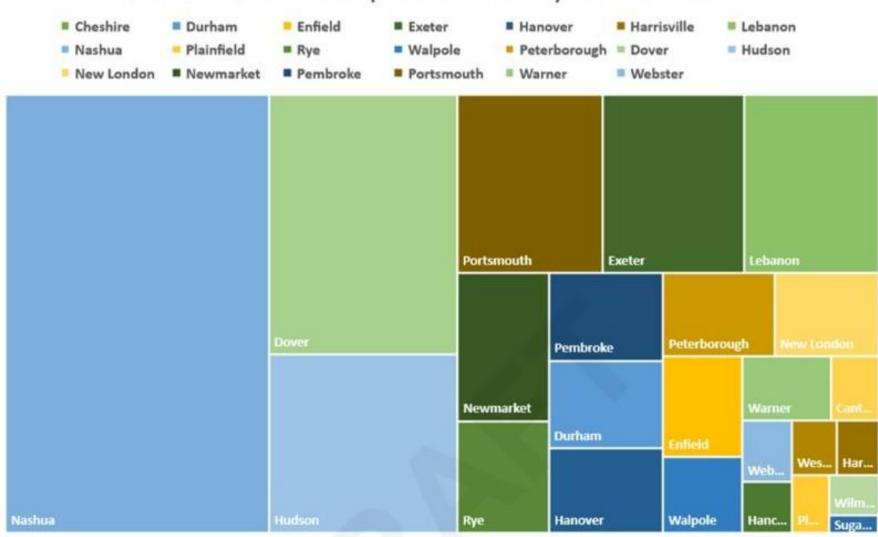
Community Power Coalition of New Hampshire

- Community-governed not-for-profit Joint Power Agency formed on 10/1/21
- 27 Members representing:
 - More than 20% of NH population
 - ~\$150 million / year revenues
 (controlled by communities)
- Target windows for program launch:
 - Spring 2023 for "First Wave" Towns
 - Spring 2024 for "Second Wave" Towns



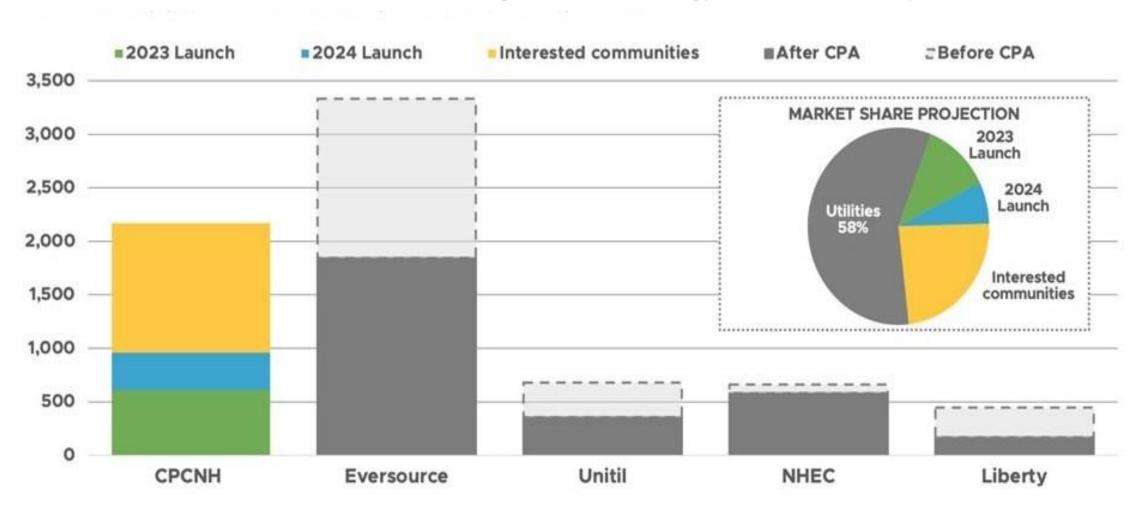
CPCNH Member Size Comparison

Identified Members or Prospective Members by Total Customer Count



Market Share Projection

CPCNH could well become the largest default energy supplier in NH by 2025.



Governed "for Communities, by Communities"

OFFICERS & COMMITTEE CHAIRS



Clifton Below Chair

City of LebanonAssistant Mayor & City
Councilor



Kim Quirk Treasurer

Town of Enfield Energy Committee



<u>Christopher Parker</u> Vice Chair

City of Dover Deputy City Manager



Evan Oxenham Secretary

Town of Plainfield Energy Committee



Matt Miller Chair, Risk Management

Town of Pembroke Energy Committee



Lisa Sweet Chair, Member Operations

Town of Rye Energy Committee



Mandy Merrill Chair, Regulatory & Legislative Affairs

Town of Durham Energy Committee



April Salas
Chair of CEO &
Staff Search

Town of Hanover Sustainability Director

Here come the Gnomes!!!!



Operations: Wholesale, Retail, Members

Request for Proposal for Comprehensive Services & Credit Support

Four service categories:

- 1. Energy Portfolio Risk Management
- 2. Retail Customer Services
- 3. Member Services





CLEAN ENERGY NH

Your Voice in All Energy Matters

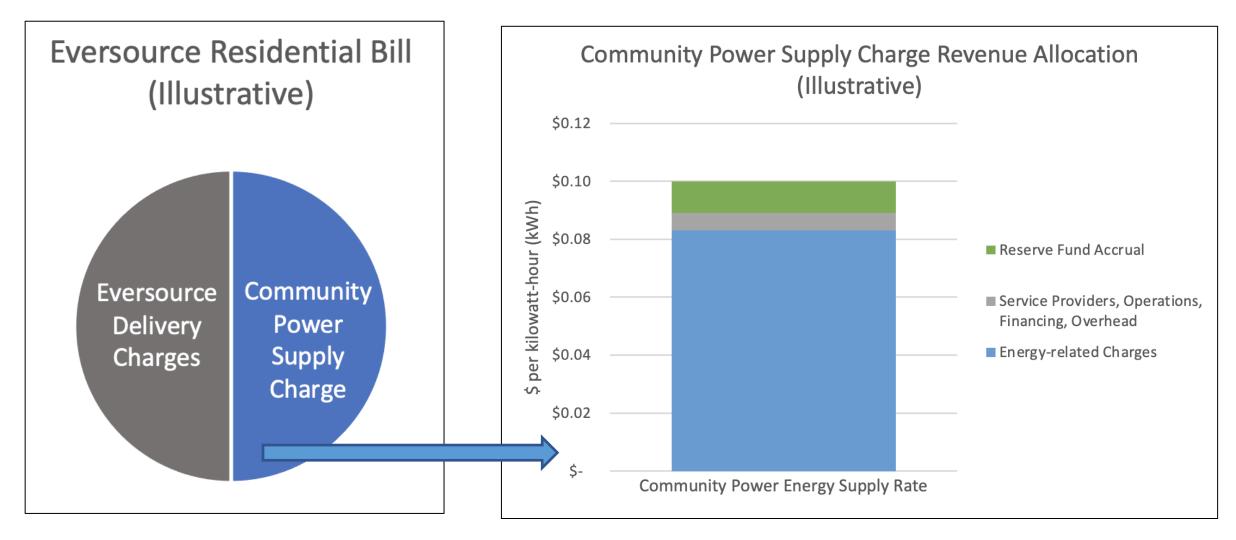




(TBD)



Illustration of Energy Supply Charge Revenue Allocation



(Average energy supply rates between 2019-2021 were ~ \$0.08 per kilowatt-hour (kWh). Supply increased to over \$0.15 per kWh in 2022. Energy supply rates fluctuate over time depending on market forces, availability of fuel and generators, weather, climate, and other factors. The \$0.10 per kWh supply rate in the graphic is for illustrative purposes.)

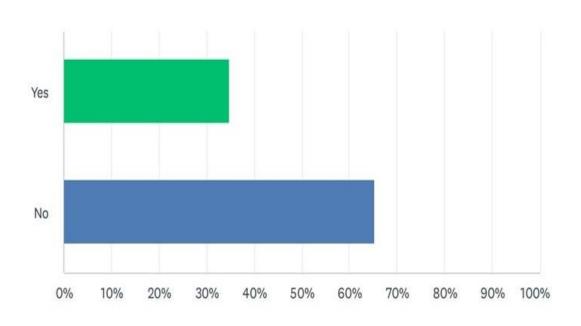
3. Canterbury Survey Results

Survey Summary

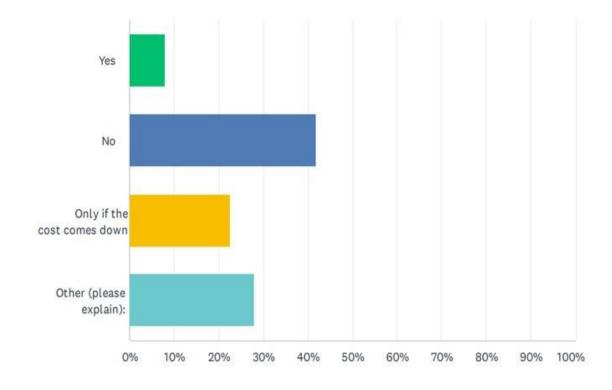
- 118 responses
- 88% responded online
- Of those with default utility supply:
 - > 68% Unitil
 - > 32% Eversource
- Only 5% of respondents on 3rd party electric energy supply

Solar Panel Use

65% of Respondents do not currently have solar panels

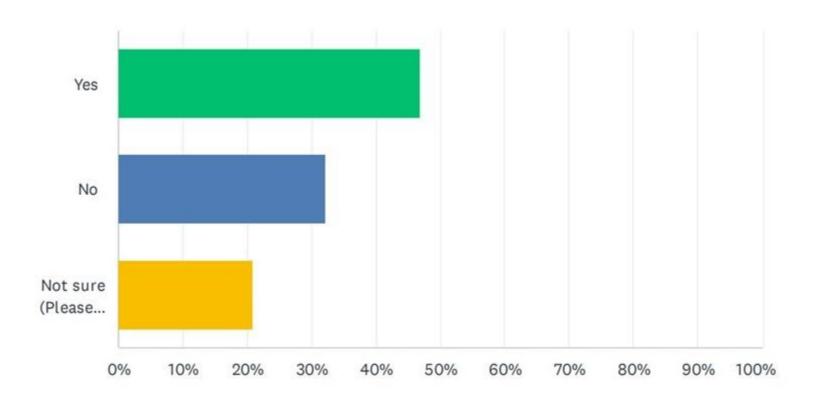


40% of Respondents have no plans to install, 8% plan to, 22% only if price comes down



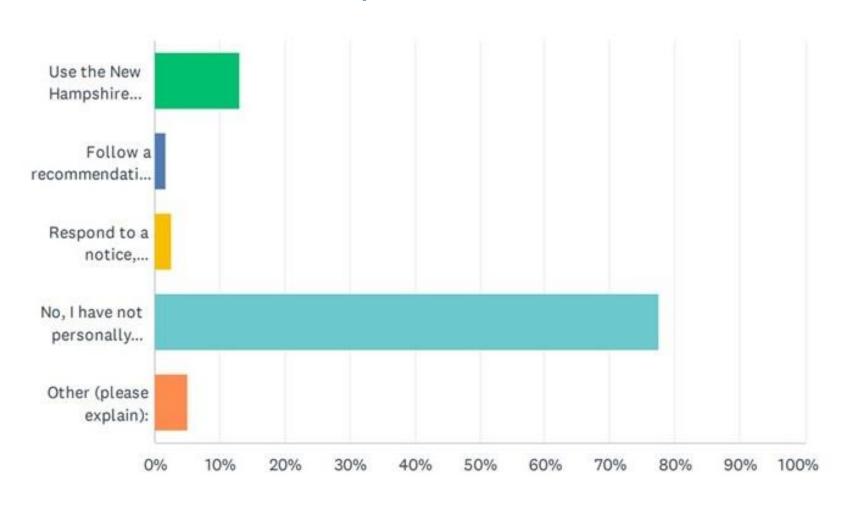
Pay More For Electric Energy Supply Coming From Mostly Renewable Sources?

47% of Respondents said YES!



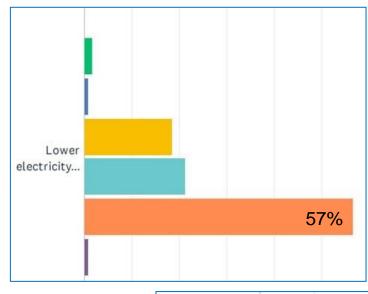
Personally Shopped for Competitive Electric Rates?

78% of Respondents said NO!

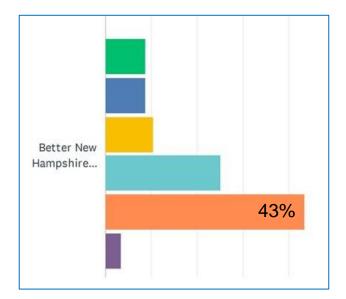


Top 4 Most Important Issues to Residents

1. Lower Rates

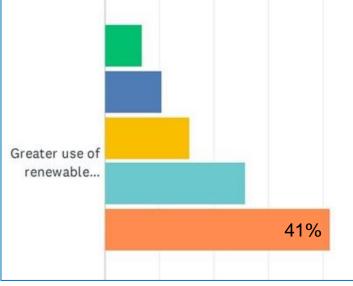


2. Better NH Renewable Policies

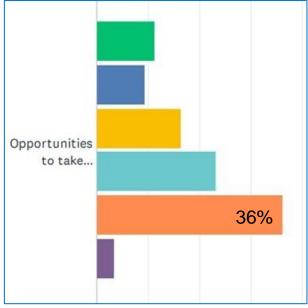


1 Least Important
2
3
4
5 Most Important
N/A

3. Increased Renewables Use



4. New Technology Opportunities



Thank you for responding to the survey!

These results will help CCPC and the Select Board focus on the important issues identified by residents as we move forward with Community Power.

4. Canterbury's Electric Aggregation Plan

What is the "Electric Aggregation Plan?"

The Electric Aggregation Plan (EAP) explains how our Community Power program will operate. RSA 53-E requires that each Community Power municipality have its own EAP, with certain required content specified by law. The current draft EAP is available for your review on our web page at:

www.canterbury-nh.org/canterbury-community-power-committee

The Select Board has designated the Canterbury Community Power Committee (CCPC) as the Town's "electric aggregation committee" under RSA 53-E, and tasked it with preparing Canterbury's Electric Aggregation Plan (EAP).



Canterbury Community Power Draft Electric Aggregation Plan

As Approved by the Canterbury Select Board on

[DATE to be Determined]

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2. COMMUNITY POWER GOALS AND OBJECTIVES

To achieve our policy goals, Canterbury Community Power will be guided by the following objectives:

- A. Lower Rates: provide residential default rates that are lower than those offered by Eversource and Unitil (though not those of the New Hampshire Electric Co-op, which have historically been lower than those of New Hampshire electric utilities regulated by the Public Utilities Commission);
- B. Expanded Choices for Renewable Energy and Other Innovations: offer optional products, such as supply options with higher and lower levels of renewable energy and time-varying rates that enable the intelligent use of customer energy technologies to reduce energy expenditures and carbon emissions on a voluntary basis;
- Fiscal Stability & Financial Reserves: maintain a reserve fund to ensure that the program remains able to offer competitive rates as market prices fluctuate over time;
- Consumer Protections: ensure that the contracts entered into on behalf of customers are fair and represent the interests of Canterbury and its residents;
- E. Public Advocacy: represent the interests of Canterbury and the program's customers at the Legislature, Public Utilities Commission and other relevant agencies on matters pertaining to Community Power and towards creating a more modern electric grid;
- F. Cleaner, Local Power: encourage the development of cost-effective projects to supply an affordable energy portfolio that prioritizes the use of in-state and local renewable energy:
- G. Community Resilience: support local contractor training and education programs to lower barriers to the installation of new clean energy technologies, and support projects such as back-up power supplies, efficient electric vehicle charging networks and community microgrids on critical facilities;
- Regional Collaborations: collaborate with municipalities, other Community Power programs and government agencies to jointly develop cost-effective local renewable generation and storage projects, electric vehicle transit fleets (such as school buses) and charging corridors, and other clean energy infrastructure developments;
- Risk and Liability: protect the Town of Canterbury against any risks or liabilities arising as a
 result of Community Power programs in Canterbury, beyond those explicitly accepted by
 the Select Board as reasonable in connection with a specific Community Power program
 (e.g., energy procurement) or project (e.g. a renewable generation project developed by the
 Town).

Canterbury Community Power will

- 1. Serve as the default electricity supplier on an "opt-out" basis
- 2. Offer innovative service and rate options to customers on an "opt-in" basis such as more renewable energy and time-varying rates
- **3.** Operate on a competitive basis Customers will be able to switch back to Unitil, Eversource or NHEC default energy service or other supplier with no penalty.
- 4. Be self-funded by rates paid by participating customers The Town of Canterbury will not use taxes to cover program expenses.

The Select Board, with advisory support from the Canterbury Community Power Committee, will contract for the necessary services and power supplies, set customer rates prior to program launch, and continue to provide oversight thereafter.

Customer Notification and Enrollment Process

- 20 days before launch all Canterbury electric customers will be mailed notices including the initial fixed rate for Canterbury Community Power service compared with their current utility's default energy service.
- Customers then on utility default energy service may "opt-out" of Canterbury Community Power by a return postcard, online, or by calling a customer service number.
- For customers of competitive energy suppliers and NHEC, nothing will change unless they choose to switch and "opt-in" to Canterbury Community Power.
- Community Power default service customers will always receive notice of a default rate change at least 30 days in advance and be able to switch supplier at next meter read upon request with no penalty or exit fee.

Example of Customer Rates and Optional Products

Illustrative default service product and optional rates that could be offered to customers:

	Granite Basic	Granite Plus	Clean 50	Clean 100
Price	Below default utility rates	Meet or beat default utility rate at launch	Higher or competitive with default utility rate	Exceeds default utility rate
Renewable Content	Meets Renewable Portfolio Standard	5-10% above Renewable Portfolio Standard	~50% Renewable	100% Renewable

(The Renewable Portfolio Standard (RPS) is a New Hampshire state law setting a minimum requirement for renewable energy to be provided to customers. RPS requirement for 2023 is 23.4%)

5. Timeline for Canterbury Community Power

Canterbury Community Power Timeline

- Step 1: Conduct Research and Form Community Power Committee
- Step 2: Draft Community Power Plan / Hold Public Hearings
- Step 3: Bring Plan to Town Meeting for Adoption by Majority Vote
- Step 4: Contract with Service Provider, Notify Customers, Launch!

Adoption Process for Canterbury Community Power

Coalition established as a Joint Powers Agency

Founding members execute the Coalition Joint Powers Agreement & incorporate the "Community Power Coalition of New Hampshire" as a new joint powers agency

Community Power Committee Established

Board of Selectmen directs Committee to prepare an Electric Aggregation Plan in compliance with RSA 53-E (Community Power Act)

Committee adopts Plan after Public Hearings

Committee (1) holds public meetings and incorporates public feedback and (2) adopts Plan "in the best, long-term interest" of ratepayers and community (RSA 53-E requirement); Board of Selectmen passes to Town Meeting for adoption

Process Initiated Canterbury Community Power Adopted

Canterbury approves Coalition Joint Powers Agreement

Board of Selectmen votes to approve the Coalition Joint Powers Agreement, delegates signing authority, and designates primary and alternative representatives to serve on Board of Directors

Electric Aggregation Plan drafted

Data request submitted to utility

Coalition facilitates engagement, provides draft plan for Committee to finalize & provides advisory support throughout the process

Town Meeting adopts Electric Aggregation Plan

Requires approval by a majority present and voting

Community Power program is officially established

PUC Approval of EAP; Select Board Approval of Cost Sharing Agreement, Risk Management Policies

Canterbury Representatives oversee startup activities

Coalition Board of Directors oversees / adopts: Board policies, officers, standing committees, business planning, key staff hiring, competitive solicitation & contract negotiations with vendors (to launch programs)

Board of Selectmen adopts Cost-Sharing Agreement

Canterbury's Directors submit
Coalition Cost-Sharing
Agreement to Board of Selectmen for
approval & recommend Coalition
services to launch and operate
Community Power Program
(provided at no upfront cost)

Canterbury Community Power Adopted

Prepares to Launch Programs

Coalition

NH Public Utilities Commission approves EAP

Canterbury submits Electric Aggregation Plan for compliance review & approval

Coalition facilitates engagement & requests for clarifications or amendments to the plan

Board of Selectmen adopts Risk Management policies

Energy Risk Management and Financial Reserves policies submitted for approval, along with any associated delegation of authorities to Canterbury's Directors (on Coalition Board)

Canterbury Community Power "Launch" Process

Utilities provide detailed usage data

Coalition receives detailed energy usage data for customers in Canterbury

Constructs load/price forecasts, energy portfolio strategy & conducts power procurement

Public Outreach Campaign

Coalition supports public events, virtual meetings, website and media relations, education re:
Net Energy Metering and "optup" customer products and rates, and promotion of local programs

Customer notifications & Public Meeting

Coalition vendors activate customer call center

30+ days prior to launch: mailers sent to all customers

15 days after notification: public information meeting held

Coalition
Prepares to
Launch
Programs

Canterbury Community Power Launched

Coalition oversees power procurement

Coalition Board of Directors oversees power procurement to meet Canterbury's customer rate and portfolio content requirements (in compliance with Energy Risk Management & Financial Reserve policies)

Utilities provide customer mailing data

Customer names, addresses and account numbers received

Coalition prepares customer notifications with required disclosures

Program launch initiated

Coalition vendors establish services (integration, testing and compliance requirements)

Utilities notified of account switchover via Electronic Data Interchange process

6. What Can Be Done NOW To Reduce Electric Bills?

Reduce Your Electricity Consumption

- Swap out incandescent bulbs for LED's.
- Unplug appliances and electronics when not in use.
- Use power strips to easily turn off multiple items (TV, DVD player, Apple TV, etc.)
- Clean dryer lint screen regularly and use drying rack to reduce dryer use.
- Go to the NHSAVES website for more tips:
- https://nhsaves.com/learn/2021/10/20-tips-to-reduce-your-homesenergy-use/

Assistance with Electric Bill

 Community Action Program of Belknap-Merrimack Counties offers the Electric Assistance Program (EAP)

Discounts on electric bill for income-eligible residents

Visit http://www.bm-cap.org/electric-assistance-program-eap for more info.

Understanding Your Electric Bill

\$207.26

Eversource

Total Charges for Electricity		
Supplier		
Eversource		
Service Reference: 425170001		
Energy Chrg - Rate R	618.00kWh X \$0.22566	\$139.46
Subtotal Supplier Services		\$139.46
Delivery		
(RATE R RESIDENTIAL SVC)		
Service Reference: 425170001		
Customer Chrg		\$13.81
kWh Distribution Chrg	618.00kWh X \$0.05196	\$32.11
Regulatory Reconciliation Adj	618.00kWh X \$0.00046	\$0.28
Transmission Chrg	618.00kWh X \$0.02360	\$14.58
Strnded Cst Recovery Chrg	618.00kWh X \$0.00273	\$1.69
System Benefits Chrg	618.00kWh X \$0.00863	\$5.33
Subtotal Delivery Services		\$67.80
Total Cost of Electricity		\$207.26

Total Current Charges

Unitil

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			- 10 10	AT A GL	1A.	ICE			Salve	1
	AMOUNT OF LAST BILL PAYMENT - THANK YOU 10/06/22		\$117.22 (\$117.22)		TOTAL CURRENT CHARGES PLEASE PAY AMOUNT			\$130.97 \$130.97		
p										
	METER NUMBER 409579	METER PREVIOUS 46599	READING PRESENT 47242	METER CONSTANT		METERED USAGE 643.00 kWh		NUMBER OF DAYS 29	METERED DEMAND	RATE CODE D
E	BALANCEF	ORWARD							TOWNS IN	\$0.00
,	ELECTRIC			PERI	OD	09/13/22 -	10	/12/22		
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	ENERG	Y SERVICE CH ent SS Charge		643	3.00	kWh	×	\$0.10117	65.0	65.06
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Electric Customer Options

- Customers can choose from whom to buy their electric energy. There are other competitive energy suppliers who may offer better rates.
- ~ 84% of Eversource electric customers have not taken advantage of the competitive energy market.
- Visit the New Hampshire Public Utilities Commission website for information on how to research competitive energy supplier options.
- ~ www.puc.nh.gov

PUC Website

An Official Website for New Hampshire Government

New Hampshire Public Utilities Commission



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- · Request for Proposals
- Energy Codes
- Employment Opportunities
- · Office of the Consumer Advocate
- · North Country Transmission Commission
- · Nuclear Decommissioning Finance Committee
- · Site Evaluation Committee
- · Links



New Hampshire Public Utilities Commission Response to COVID-19

ReadyNH, New Hampshire's emergency preparedness website.

With the recent creation of the Department of Energy, the Public Utilities Commission will be transitioning the Executive Director's email to the Clerk's Office at the PUC. Beginning on July 1, 2021, please address docket filings going forward to the Chair rather than the Executive Director. Please update your contact information to send to clerksOffice@PUC.NH.gov.

Consumer Interests

Emergency Rental and Utility Assistance

Be Smart About Your Electric Bills

End of Temporary Prohibition on Utility Service Disconnections

How to Guard Against Utility Scams

Locational Value of Distributed Generation Study

New Hampshire Low-Moderate Income Community Solar Projects Costs and Benefits Report

Comparison Shopping Webpage for Competitive Electric Supply

Questions About Choosing a Competitive Supplier

Recent Orders

Choosing an Energy Supplier

Energy Choice:

Choosing an Energy Supplier FAQs

How to Switch Your Energy Suppliers What to Ask Suppliers Suppliers and Aggregators

Choosing an Energy Supplier

Wondering what all the ads for choosing an electric supplier are about? During the 1990s, the New Hampshire Legislature took steps to provide electric supply choices to electric customers. It took some time, however, for a competitive electric energy supply market to develop, with options for larger commercial and industrial consumers occurring sooner than those for smaller commercial and residential customers. Today, there are many companies, called competitive energy suppliers, registered to supply energy to your home or business. The Commission's website lists all the competitive energy suppliers doing business in New Hampshire. A comparison of the products and prices offered by competitive energy suppliers is also available.

Your electric bill consists of two parts – delivery service and energy supply. Delivery service is the poles and wires that bring electricity to your home or business. Your electric utility (also known as the electric distribution company) delivers electricity to all customers within its defined service area. The energy supply portion of your bill is for the electricity you use in your home or business. Who supplies that energy is up to you, the customer. You may continue to buy your energy from your electric utility or you may choose to buy your energy from a competitive energy supplier.

If you decide to choose a competitive energy supplier, you will still be a customer of your electric utility for the delivery of electricity to your home or business. The utility will still be responsible for restoring power if there is an outage. What will be different is that you will now also be a customer of a competitive energy supplier for the actual electricity that you use in your home or business. You may receive one bill, sometimes called consolidated billing, from your electric utility for both the delivery and the energy. Or you may receive two bills – one from your electric utility for the delivery of the electricity and the other from the competitive energy supplier for the electricity you used. Everyone's bill is different, but as a general rule of thumb, about half of the total bill is for delivery and the rest is for the electricity you use.

Remember, regardless of who you buy your electricity from, you will continue to call your electric utility for outages, emergency services and questions about your service.

If you have questions about choosing a competitive energy supplier, please contact the NH Public Utilities Commission at 1-800-852-3793 or at puc.nh.gov.

Want to know more about competitive energy suppliers? The links below will help you decide whether choosing a supplier is right for you:

- Frequently Asked Questions
- Steps to Switching
- · What to Ask Suppliers
- Compare Competitive Electric Rates
- Registered Competitive Energy Suppliers
- Registered Aggregators

New Hampshire Public Utilities Commission



Search Our Site

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General Information:

- · Filing a Complaint
- . Understanding Your Utility Bill
- Managing Your Natural Gas and Electric Utility
- Paying Your Utility Bill
- . Interest Rate for Your Utility Deposit
- Winter Disconnection Rules for Electric, Gas and Steam Customers
- · Energy Codes

Electric Information:

- Electric Assistance Program
- . Choosing an Energy Supplier
- . How Much Energy Do I Use
- . Core Energy Efficiency Programs
- Residential Solar Installations
- Environmental Disclosure FAQs
- . Environmental Disclosure Labels

Gas Information:

- Gas Residential Low Income
- Energy Efficiency Programs

felecom Information:

Lifeline Assistance Program

Chescian Long Distance Carrier

ps/ceps/shop.aspx |











Water

Home > Consumer

Energy Choice:

Choosing an **Energy Supplier** FAQs

How to Switch Your Energy Suppliers

What to Ask Suppliers

Suppliers and Aggregators

A webpage that provides electric customers with one location to easily compare the products and prices offered by competitive energy suppliers is now available. Using the new comparison shopping webpage, you can select what type of customer you are (residential or small commercial), and then select your local distribution utility (Eversource, Liberty Utilities, NH Electric Cooperative, or Unitil). Based on those selections, you can then easily scroll through the various products and prices offered by competitive energy suppliers and determine which offer would best meet your needs.

> Note: This link has recently changed. Please update any bookmarks you may have.

Compare Competitive Electric Rates



Questions about how to choose a competitive energy supplier? See our frequently asked questions. If you currently receive an Electric Assistance Program (EAP) discount and you switch to a competitive supplier, you will lose the EAP discount on the energy supply portion of the bill. The amount you save by choosing a competitive energy supplier may be offset by the partial loss of the EAP discount. Look carefully at your bill to determine what the savings will be and whether those savings will make up for the loss of the discount on the energy portion of your bill before making a change.

Shopping for Electric Rates



Compare Suppliers

Here is the current utility rate.



Unitil 1-800-852-3339 Per KWh: \$0.25925

December 2022 through July 2023

Rate Schedule: Residential

Scroll down to see supplier options.

Compare Residential Suppliers

The information below has been provided by the competitive energy suppliers.

The NH Public Utilities Commission is not responsible for the accuracy of the information.

Here is the competitive supplier rate.

White Mountain Select 12 Month Term



Per KWh: \$0.18900 Rate Last Updated: 11/1/2022

Monthly Charge: No Rate Good for: 12 months

Cancellation Fee: No

Pay attention to these terms.



7. Questions/Comments



THANK YOU FOR YOUR INTEREST!

LEARN MORE AT:

canterbury-nh.org/canterbury-communitypower-committee

or
cpcnh.org